# IndexMax ADV® 7

fixed index annuity | Issued by Midland National® Life Insurance Company



When it comes to planning for your financial future, you may need a product that can help protect a portion of your assets from market losses, while also providing you with opportunities for growth. That's where IndexMax ADV gives you an advantage.

It offers growth potential to your accumulation value during an up market, and holds steady during a down market.

# Market FLA

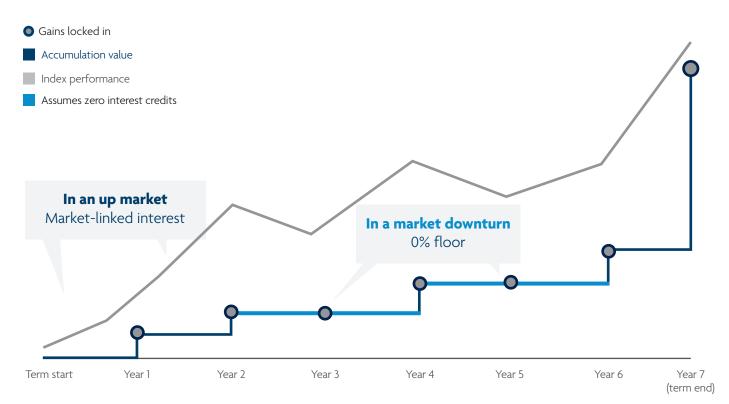
In an up market



In a market downturn

### "Lock in" annual interest credits

Fixed index annuities are able to offer this protection through their reset feature, which applies to IndexMax ADV no matter which index crediting method you choose. With annual reset, any interest credits are added, or credited, to your accumulation value on each contract anniversary and cannot be lost due to market losses. For the layered crediting strategy, any interest credits added are based on the accumulation value at the start of the term, minus withdrawals.<sup>1</sup>



Hypothetical examples are for illustrative and educational purposes only and not intended to predict future performance. The use of alternate assumptions could produce significantly different results.

1. Advisory fees deducted from the contract are not considered withdrawals for calculation of the Annual Performance Credit or Term Participation Credit.

IndexMax ADV's layered crediting strategy offers a way to grow your accumulation value during each seven-year term—with credits that you may receive annually for the first six years ... PLUS a potential credit at the end of the term.



### **Annual performance credits (APC)**

Offer year-over-year growth potential

At the end of years one through six, you'll receive an annual performance credit, or APC, each year the underlying index change is positive. The APC rate is **set at the beginning of each term, and will not change during your term.** The interest credit is calculated using your accumulation value at the start of the term, minus withdrawals.<sup>2</sup>

If the index change is zero or negative for that year, no credit is applied. This APC does not apply in year seven. Two ways to accumulate

### Term participation credit (TPC)

Captures overall index performance

At the end of year seven, you'll receive a term participation credit, or TPC, if the underlying index change is positive over the course of the seven-year term. **The TPC participation rate is set at the beginning of each term, and will not change during your term.** 

The index growth is determined by calculating the percentage change (growth) between the average monthly index value in the last year of the term and the index value at the start of the term. **Your credit will be 100% of that amount** multiplied by the TPC participation rate multiplied by your accumulation value at the start of the term, minus withdrawals.<sup>2</sup>

If the index change is zero or negative for those seven years, no credit is applied.

+TPC

Index performance

Year 7 (term end)

Year 6

# The TPC is applied at the end of year seven if the index performs positively over the course of the seven-year term. In years three and five, the index did not perform positively, so no credits were applied. HAPC +APC +APC Accumulation value

Hypothetical examples are for illustrative and educational purposes only and not intended to predict future performance. The use of alternate assumptions could produce significantly different results.

1. Known as term participation with annual performance credits in the contract.

Year 1

Term start

2. Advisory fees deducted from the contract are not considered withdrawals for calculation of the APC or TPC.

Year 2

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Year 4

Year 5

Year 3



# See the layered crediting strategy in action

### Hypothetical example assumptions:

- \$100,000 premium
- 100% allocation to the term participation with annual performance credits method
- 5.75% annual performance credit rate
- Index chosen: 50% allocation to Fidelity Multifactor Yield Index<sup>5M</sup> 5% ER and 50% allocation to BlackRock ESG US 5% Index ER

### **Performance**

\$5,750 was applied to the accumulation value years 2, 3, 4, 5, and 6 as both indices performed positively. No interest credit was applied in year 1 as both indices had negative performance. At the end of year 7, \$48,985 was added because the index growth calculation provided for a TPC of 52.48% for the 7-year term on the Fidelity Multifactor Yield Index 5% ER allocation and 45.49% for the 7-year term on the allocation to BlackRock ESG US 5% Index ER.

### **Results**

Accumulation value is \$177,735 at the end of seven years, resulting in an annualized return of 8.56%.

50/50 Blend: BlackRock & Fidelity	Layered crediting strategy	Contract year	Interest credit \$ amount	Total accumulation value
	APC	At issue		\$100,000
		End of year 1	-	\$100,000
		End of year 2	\$5,750	\$105,750
		End of year 3	\$5,750	\$111,500
		End of year 4	\$5,750	\$117,250
		End of year 5	\$5,750	\$123,000
		End of year 6	\$5,750	\$128,750
	ТРС	End of year 7	\$48,985	\$177,735
			Annualized return =	8.56%

Assumes \$100,000 premium with 50% allocation to the Fidelity Multifactor Yield Index 5% ER and 50% allocation to BlackRock ESG US 5% Index ER both with a 5.75% hypothetical APC rate and 100% TPC rate using projected index values based on how the indices would have performed from 12/31/2007 to 12/31/2014. Both the Fidelity Multifactor Yield Index 5% ER index and BlackRock ESG US 5% Index ER have existed for less than ten years. Because they do not have actual historical values for a period of ten years or more, the performance shown is determined by applying the current index methodology to the underlying historical financial data. Hypothetical examples are for illustrative and educational purposes only and not intended to predict future performance. The use of alternate assumptions could produce significantly different results.



# MAX dependability, with index options from trusted financial brands, and interest rates you can count on

IndexMax ADV was built with options to help meet your individual financial goals. That's why it offers both a layered crediting strategy and a fixed account option. You can allocate your premium any way you choose, though once your strategy is set, it may not be changed during each seven-year term.

# No matter which option you choose ... rates are guaranteed for the term.



### 1. Layered crediting strategy offers index options from trusted financial brands

Rates for the layered crediting strategy are set at the start of each term, and will not change during the term. This strategy is available on the following index account options:

BlackRock ESG US 5% Index ER (Ticker: BESGUVCX) blackrock.com/ESGUS5Index



Fidelity Multifactor Yield Index 5% ER (Ticker: FIDMFYDN) @go.fidelity.com/FIDMFY

S&P 500® Low Volatility Daily Risk Control 5% Index ER (Ticker: SPLV5UE) #spglobal.com/spdji/en/



### 2. Fixed account option provides steady growth, regardless of market conditions

You can allocate all, or a portion, of your premium to the fixed account. Premium allocated to the fixed account will be credited interest at a declared fixed account interest rate, which is set at the beginning of each term, and will not change during the term. If you choose to allocate all of your premium to the fixed account, you will not be eligible for any APC or TPC interest credits during the term.

### **Automatic re-entry secures new** guaranteed rates for second term

After your initial term, you can secure a second term with new rates set at re-entry. You'll benefit from:

- Same 7-year term length
- Reduced surrender charge schedule
- New guaranteed rates for: fixed account, APC, and TPC (These rates could be different than the rates set at issue)



Before your initial term ends, you will be notified with details of the re-entry term. If you do not want to re-enter the contract, you must surrender your contract within 30 days of the end of the term.

You also have the flexibility to take a partial withdrawal during this timeframe.

### What happens after the second term?

Following the re-entry term, unless you notify us, you will reenter into one year terms that do not have surrender charges or market value adjustments. You can allocate to the fixed account or index account. If you allocate to an index account, and the index change is positive, you will receive an APC; however, TPC interest credits will not apply.

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# **Additional product details**

### **Issue ages**

Available for issue ages 0 to 85.

### **Premium amount**

Minimum premium is \$50,000 for qualified and non-qualified. Additional premium is not accepted.

### Tax deferral benefits

Funds grow on a tax-deferred basis, meaning no taxes are owed until you access them. This allows more time for growth potential. Work with your tax advisor to find out how this might work for you.<sup>1</sup>

### Market value adjustment (MVA)

Your contract includes an MVA feature, which may decrease or increase your surrender value depending on the change in the market value adjustment external index rate since the start of the term.

Due to the mechanics of an MVA, surrender values decrease as the MVA external index rate rises. When the MVA external index rate decreases, the surrender value increases. However, the MVA is limited to the surrender charge or the interest credited to the accumulation value.

See the product disclosure for more information.

### Nursing home confinement waiver

(Not available in all states)

After your first contract year, if you become confined to a qualified nursing care center, as defined in the rider, you may withdraw up to 100% of your accumulation value without a surrender charge or MVA as long as you meet the eligibility requirements of this rider. If you withdraw 100% of your accumulation value, your contract will terminate. You cannot be confined at the time your contract is issued. This benefit is provided by a waiver rider which is included with your Annuity Contract when it is issued. If joint annuitants are named on the annuity, waiver will apply to the first annuitant who qualifies for the benefit, but not both.

### **Annuitization options**

You can choose to receive annuity payments based on your choice of several annuity options. Once you elect an annuitization option, it cannot be changed, and all other rights and benefits under the annuity end. The payment amount and number of payments will be based on your annuity's surrender value and the annuitization option you choose (state variations may exist). See the product disclosure for annunitization options available.

By current company practice\*, you may receive an income from the Accumulation Value applied to contractually guaranteed payout option amounts under certain conditions: 1) after the first contract year if you choose a Life income option; or 2) if your annuity has been in force for at least five years and you elect to receive payments over at least a five-year period.

\* A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

### **Death benefit**

Your beneficiary will receive the greater of the accumulation value or the minimum surrender value. Amounts allocated to an index account will receive partial interest credits from the beginning of the index term to the date of death. The death benefit may be reduced for any applicable premium taxes at death as required by the state of residence.

Please consult with and rely on your own legal or tax advisor.

### **Spousal continuance**

Spousal continuance can be elected. Partial Index Credits will not apply upon election.

### **Withdrawals**

### Surrender charges

There is a seven-year surrender charge period. During this period, a charge is assessed on any amount withdrawn that exceeds the available penalty-free amount.

### Initial 7-year term

Y1	Y2	Y3	Y4	Y5	Y6	Y7
6%	6%	5%	4%	3%	3%	2%

0% surrender charge during 30-day re-entry period.

### Re-entry 7-year term

Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8+
3%	3%	2.5%	2%	1.5%	1.5%	1%	0%

0% surrender charge after the second term.

### **Penalty-free withdrawals**

After the first contract year, you may choose to take a penalty-free withdrawal (also known as a penalty-free partial surrender) of up to 10% of the beginning-of-year accumulation value each year. If you withdraw more than that, a surrender charge and market value adjustment may apply.

By current company practice\*, Required Minimum Distributions (RMDs) based solely on this contract that exceed the available penalty-free withdrawal amount may be withdrawn without a surrender charge or market value adjustment.

Withdrawals may be treated by the government as ordinary income. If taken before age 59 1/2, you may also have to pay a 10% IRS penalty. Withdrawals will reduce your accumulation value accordingly.

### **Advisory fees**

You can authorize your financial advisor to take advisory fees from this contract in the form of a partial surrender. Up to 1.50% of accumulation value, per year, may be withdrawn in installments.

If the partial surrender for the advisory fee is greater than the remaining penalty-free partial surrender allowance, a surrender charge and market value adjustment will apply.

### NOT FOR USE IN CA. DE and OR.

# Refer to the Disclosure Statement and your Annuity Contract for additional details. Please note your Annuity Contract includes a complete explanation of all benefits, terms and conditions, and limitations of the annuity.

1. Under current law, annuities grow tax deferred. An annuity is not required for tax deferral in qualified plans. Annuities may be subject to taxation during the income or withdrawal phase. Please note that neither Midland National, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on your own qualified advisor.

This brochure is for solicitation purposes only. Please refer to your contract for any other specific information. With every contract that Midland National® Life Insurance Company issues there is a free-look period. This gives you the right to review your entire contract and if you are not satisfied, return it and have your premium returned.

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from your accumulation value for optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Refer to your contract for further details. The IndexMax ADV $^{\circ}$  is issued on AS203A/ICC20-AS203A (contract), AR386A/ICC20-AR386A, AR387A/ICC20-AR387A, AR388A/ICC20-AR388A, AR360A/ICC19-AR360A, or appropriate state variations. This product, its features and riders may not be available in all states.

The indexes are managed to a volatility target and as a result, the index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and the positive performance of the underlying index, thereby creating more stabilized performance.

Each of Midland National's crediting methods and available indexes performs differently in various market scenarios. There is not one particular method or index that performs better than the other methods and indexes when observed in all market scenarios.

# **Special Notice Regarding The Use Of A Living Trust As Owner Or Beneficiary Of This Annuity.**The use of living trusts in connection with an annuity contract can be a valuable planning mechanism. However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of an insurance of the connection with the sale of the connection with the connection wi

However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance product. We strongly suggest you seek the advice of your qualified legal advisor concerning the use of a trust with an annuity contract.

Neither Midland National, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on a qualified advisor. Under current law, annuities grow tax-deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, you should consider whether other features, such as the death benefit, lifetime annuity payments, and any riders make the Contract appropriate for your needs.

Midland Advisory, part of Midland National® Life Insurance Company, specializes in retirement solutions to help meet the needs of registered investment advisors (RIAs) and their clients. Midland Advisory is not an issuer of insurance products.

Registered investment advisors\* (financial advisors) who work with our appointed insurance agents (financial professional(s)) operate independently from Midland National and vary in the extent to which they use the insurance products available to any respective financial professional.

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The Fidelity Multifactor Yield Index 5% ER (the "Index") is a multi-asset index, offering exposure to companies with attractive valuations, high quality profiles, positive momentum signals, lower volatility and higher dividend yield than the broader market, as well as U.S. treasuries, which may reduce volatility over time. Fidelity is a registered trademark of FMR LLC. Fidelity Product Services LLC ("FPS") has licensed this Index for use for certain purposes to Midland National® Life Insurance Company (the "Company") on behalf of the Product. The Index is the exclusive property of FPS and is made and compiled without regard to the needs, including, but not limited to, the suitability needs, of the Company, the Product, or owners of the Product. The Product is not sold, sponsored, endorsed or promoted by FPS or any other party involved in, or related to, making or compiling the Index. The Company exercises sole discretion in determining whether and how the Product will be linked to the value of the Index. FPS does not provide investment advice to owners of the Product, nor to any other person or entity with respect to the Index and in no event shall any Product contract owner be deemed to be a client of FPS.

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The BlackRock ESG US 5% Index ER (the "Index") objective is to offer exposure to the iShares® ESG Aware MSCI USA ETF subject to a 5% Target Volatility. The index manages to the Target Volatility by incorporating Fixed Income US Treasury iShares® ETFs and a Cash Constituent.

The Index tracks the return of the weighted ETFs and any Cash Constituent, above the sum of the Return on the Interest Rate and the Index Fee. It is important to note your premium is not invested in the Index but in the insurance company's general account, which may include investments that do not follow the environmental, social, and governance (ESG) practices of the BlackRock ESG US 5% Index ER.

# The BlackRock ESG US 5% Index ER has been in existence since January 25, 2021. Ending values in years prior to inception are determined by BlackRock Index Services, LLC or its affiliates using the same methodology as used currently.

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including Midland National® Life Insurance Company. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, Midland National Life Insurance Company.





# Midland National is a Sammons Financial Group company.

We are employee owned and committed to our customers, distribution partners, employees and communities —and the deeply rooted belief that we grow stronger together.

With so much change happening in the world, people are looking for companies that can stand the test of time. They need a partner that can weather life's storms. That's us. For over a century, we have been here for our customers and honoring our commitments. We are proud of our impact on the financial futures we help secure, and the legacies we help establish.

We believe that we aren't here to serve just today's customers, but customers for generations to come. As we look ahead to our next hundred years, that fundamental principle remains rich in its vision. No matter how much change happens in the world around us, we strive to find new ways to create value for our customers.

Just like always.

Midland National has continued to earn high ratings, based on our financial strength, operating performance, and ability to meet obligations to our policyholders and contract holders. Midland National currently holds the following ratings:



A.M. Best<sup>A,B</sup> (Superior) (Second category of 15)
S&P Global Ratings<sup>B,C</sup> (Strong) (Fifth category of 22)
Fitch Ratings<sup>D</sup> (Stable) (Fifth category of 19)

Ratings are subject to change.

A.M. Best is a large, third-party independent reporting and rating company that rates an insurance company on the basis of the company's financial strength, operating performance, and ability to meet its obligations to policyholders. S&P Global Ratings is an independent, third-party rating firm that rates on the basis of financial strength. Ratings shown reflect the opinions of the rating agencies and are not implied warranties of the company's ability to meet its financial obligations. The ratings above apply to Midland National's financial strength and claims-paying ability. A) A.M. Best rating affirmed on Aug. 13, 2024. For the latest rating, access ambest.com. B) Awarded to Midland National® as part of Sammons® Financial Group Inc., which consists of Midland National® Life Insurance Company and North American Company for Life and Health Insurance®. C) S&P Global rating assigned Feb. 26, 2009 and affirmed on May 22, 2024. D) Fitch Ratings, a global leader in financial information services and credit ratings, on June 26, 2024, assigned an Insurer Financial Strength rating of A+ Stable for Midland National. This rating is the fifth highest of 19 possible rating categories. The rating reflects the organization's strong business profile, low financial leverage, very strong statutory capitalization, and strong operating profitability supported by strong investment performance. For more information access fitchratings.com.

Not FDIC/NCUA Insured	Not A Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Fede	ral Government Agency